



FY24 ANNUAL REPORT



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TABLE OF CONTENTS

Bester Community of Hope.....	1-26
San Mar Treatment Foster Care	27-40
Jack E. Barr Center for Well-Being	41-48

Development	49-65
Financials	66

WELCOME

It's been an unprecedented time of opportunity for our organization. Thanks to the generosity of many public and private supporters, we are deep into the work to revitalize our South County campus in Boonsboro to offer housing for transition age youth in the coming years, in addition to renovating other buildings for other existing services such as mental health and support for youth in foster care. We also remain focused on improving other places for children and families, like the South End of the City of Hagerstown, which recently received an unprecedented and transformational place-based grant opportunity from Governor Moore known as the ENOUGH grant.

As others join and commit to these strategies, it's critically important to be clear on our shared values first, and then to work with aligned community partners on common ground. The journey to transform systems has been long and not for the faint of heart, much of it behind the scenes to create the kinds of support we intuitively know are universally needed, not necessarily the systems we navigate today. As much time and hard work as we've invested, we don't have it all figured out, we're still ready to learn together finding common sense solutions. But, the time for preparation is over. All the groundwork, planning, advocacy and efforts over so many years that has brought us to this point have opened the doorway to possibilities, and as the saying goes, we didn't come this far, to only come this far.

We've spent countless hours lifting up the importance of the community context and teaching trauma responsive practices, and now we have to go further and help children and families take the next steps from surviving to thriving. So many families we partner with are already gritty, resilient and effective at enduring their difficult circumstances. If we're going to break the generational challenges impacting the most vulnerable families, we're going to have to balance our crisis response with sustainable investments in long-term success. That means once we meet essential needs, we keep going and ask about dreams. What if you had everything you needed to succeed? What would you do? If we dare people to dream, we must be ready to stand by their side through the ups and downs. To support families in this journey, it's not only connections, it's skill building in how to be able to swim against a strong current of challenges and buffer toxic stress. We will continue to focus our organizational investments on prevention whenever possible but still be a safety net when those efforts are not enough.

Opportunity is here. Let's dream big about what's possible and show courage to follow through when it's hard. To paraphrase poet Robert Frost: the only way out is through, the best way through is together.

Let's Dream Together.

Keith Fanjoy, LCSW-C
President & CEO





A SAN MAR INITIATIVE



FY24

BESTER COMMUNITY OF HOPE

DIRECTOR'S MESSAGE

dear friends

Connection and a sense of community are universal human needs. We've all heard, "it takes a village," especially when it comes to juggling life's challenges while raising our children. It is a timeless wisdom that connects us across generations and cultures. Not only does it speak to the shared conviction that we are our brother's keeper but emphasizes the greater impact of collective responsibility and resources resulting in greater wellbeing for ALL. No one person can meet the needs of a child, family, or their community alone. "It takes a village" is not just a concept but an essential way to build stronger individuals and communities. ALL children deserve access to what they need and opportunities to flourish regardless of which end of town they live in or the experiences of their grandparents.

In this past year, we have witnessed the power of community as residents and organizations work together to support our most vulnerable and address the underlying root causes of cyclical trauma and poverty. Some highlights include:

- Supported families in securing safe and affordable housing in the midst of a devastating housing crisis.
- Resident leaders, our rock star Neighborhood Ambassadors, answered the call to service bringing their community together to support their neighbors and deepen neighborhood pride through acts of service.
- High school students had the opportunity to connect with local leaders that looked like them and learn from their journeys as the community strategically invested in their individual goals and dreams.
- Obtained 2 additional grants to expand in-home family support services to South Hagerstown High School families and enhance paid opportunities for residents through the Hagerstown Community Development Block Grant.
- Celebrated parents and caregivers who maintained their sobriety despite tragedy and cultivated healing.





"We seek to create loving communities of kinship precisely to counteract mounting lovelessness, racism, and the cultural disparagement that keeps us apart."

Father Gregory Boyle

- Facilitated over 20 events within the community providing resources and support to thousands.
- In collaboration with the City of Hagerstown, Parks and Recreation, Hagerstown Housing Authority & the Health Resources and Services Administration, we installed outdoor fitness equipment to address the South End's health and fitness goals.

This journey has not been without its struggles, however these moments tested our resolve and reminded us of our "why": cultivating hope and wellbeing in children, families, and communities. The continuous shared belief in our mission fuels our work and inspires us to do "whatever it takes." As you explore this annual report, I hope you see not just the numbers and narratives, but the spirit of hope and resounding resilience at the hands of many. I extend my heartfelt thanks to the South End community, BCOH dream team, volunteers, community partners and funders for their unwavering support and investments. We ARE making a difference, and we look forward to continuing this journey, TOGETHER.

With hope and gratitude,

Jen

Jen Younker, LCSW-C
Director Bester Community of Hope

THE DREAM TEAM

JEN YOUNKER, LCSW-C
Director

SAMANTHA
BARRETT, LCSW-C
Program Manager

- Donna Evans, Executive Assistant
- Jen Gruber, MSW Intern, Walden University
- Tiffany Clark, BSW Intern, Shepherd University
- Kambria Kosanic, BSW Intern, Shepherd University

TERI CONRAD
Lead Family
Support Worker

- Crystal Maus, MSW, Family Support Worker
- Teesha Carmon, Family Support Worker
- Sarah Banks, Family Support Worker
- Marisol Rojero, Family Support Worker
- Stephanie Fierros, Family Support Worker

ALICIA TALUSKIE
Neighborhood
Partnership Coordinator

- Ed Barrick, Neighborhood Ambassador
- LeeAnn Santiago, Neighborhood Ambassador
- Ashley Rucker, Neighborhood Ambassador
- Maggie Barron-Cardenas, Neighborhood Ambassador
- Community Volunteers



WE ARE BETTER TOGETHER

With a common goal, partnerships are formed to strengthen human connections and maximize impact. As a family and community driven initiative, our outcomes are at the hands of many. Thank you to the many others that contribute to the ripple effect of HOPE.

- 4:10 Outreach
- Aetna Better Health
- AHEC West
- Alice Virginia and David W. Fletcher Foundation
- Asian American Center
- Bester Neighborhood First
- Book Warehouse
- Box of Balloons
- Boys and Girls Club
- Bright Eyes Early Learning Center
- Brooke's House
- Capital Women's Care
- Casey Family Programs
- Chick-Fil-A
- Child Care Choices
- Children In Need
- City of Hagerstown
- Community Action Council
- Congregation B'nai Abraham
- Department of Juvenile Services
- Discovery Station
- DOT Foods
- F & M Trust
- Families Helping Families
- Family Healthcare of Hagerstown
- First United Bank
- Fresh Academicz
- Girls Inc.
- Hagerstown Area Religious Council
- Hagerstown City Council
- Hagerstown Community College
- Hagerstown Housing Authority



- Hagerstown Parks and Recreation
- Hagerstown Police Department
- Healthy Families
- Historic City Park Neighborhood First
- Historic Heights Neighborhood First
- Horizon Goodwill
- Hospice of Washington County
- Indiana Wesleyan University
- It's a Blessing to Be a Blessing
- Judy Center Early Learning Hub
- Justice and Recovery Advocates
- Kiwanis Club
- Krumpe's Donuts
- Ladders to Leaders
- Legit Management
- Lifehouse Church
- Maryland Coalition of Families
- Maryland Department of Labor Senior Employment Program
- Maryland Family Network
- Maryland Legal Aid
- Maryland Physician's Care
- Maryland Theatre
- Meritus Medical Center
- Nena's Curbside Café
- Office of Consumer Advocates
- Patriot Federal Credit Union
- Pediatric Movement Center
- Potomac Community Services
- Priority Partners
- Reach of Washington County
- Refugee Welcome Network
- Safe Kids of Washington County
- Salisbury University
- Salvation Army
- Shepherd University
- Sleep in Heavenly Peace
- South End Neighborhood First
- St. John's Episcopal Church
- St. John's Family Shelter
- T and C Greenhouse
- The Family Center
- The HUB @ USMH
- Washington County Chamber of Commerce
- Washington County Department of Social Services
- Washington County Free Library
- Washington County Head Start
- Washington County Health Department
- Washington County Literacy Council
- Washington County Mental Health Authority
- Washington County Public Schools
- Washington Goes Purple
- West Virginia University
- WIC
- YMCA of Hagerstown

TESTIMONIALS OF HOPE

"THANK YOU ALL SO MUCH FOR HELPING MY FAMILY IN OUR TIME OF NEED. YOU ARE TRULY A BLESSING TO US."

Single mother in recovery and recently reunified with her children placed out of her home.

"IT WAS SO HELPFUL THAT YOU TOOK US TO CHILDREN-IN-NEED. THE CHILDREN REALLY NEEDED BACK-TO-SCHOOL CLOTHING AND I DIDN'T KNOW HOW I WAS GOING TO GET THE STUFF THEY NEEDED. THE KIDS ARE ALL READY FOR SCHOOL NOW. I APPRECIATE THE HELP AND YOU GOING WITH ME."

Single parent recently housed after their family experienced chronic homelessness.

"I AM SO GLAD I WAS INTRODUCED TO YOUR ORGANIZATION AND FOUND ANOTHER WAY TO GIVE BACK AND SUPPORT MY COMMUNITY WHEN I VOLUNTEER AT YOUR EVENTS."

South End resident newly connected to BCOH

"THANK YOU A MILLION TIMES FOR BEING THERE FOR US. I TRULY HOPE ONE DAY MY PARTNER AND I WILL BE IN THE POSITION TO PAY-IT-FORWARD TO ANOTHER FAMILY WHO IS IN NEED AND DOWN ON THEIR LUCK. THANK YOU AGAIN AND AGAIN."

Father of a family experiencing the pervasive challenges of poverty intersected with mental health, homelessness, and substance use.





"WORDS CAN'T EXPRESS HOW BCOH HAS HELPED ME THROUGHOUT THE YEAR. WHEN I WAS DOWN THEY WERE THERE TO UPLIFT ME. WHEN I WAS IN TROUBLE THEY WERE THE ONES WHO HELPED ME OUT, THEY WENT ABOVE AND BEYOND. I HAVE NEVER BEEN SO GRATEFUL IN MY LIFE. THIS IS AN AMAZING AGENCY. THEY SHOULD NAME IT GOD'S ANGELS JUST BECAUSE IF THEY DON'T HAVE RESOURCES THEY WILL POINT YOU IN THE RIGHT DIRECTION. THEY WILL HELP YOU THROUGH YOUR PROBLEMS STEP BY STEP. THIS IS AN AMAZING GROUP OF PEOPLE THAT I AM GRATEFUL TO KNOW TO THIS DAY. THANK YOU SO MUCH."

Grandparent raising their grandchildren.

"THIS HAS BEEN THE BEST DAY OF MY LIFE!"

BCOH hosted a large celebration with the family, partner agencies, & friends as the father celebrated one year in recovery. This was a long journey for the parent experiencing a significant, life-controlling drug addiction.

"IT FEELS REALLY GOOD TO ACTIVELY ENGAGE AND CONNECT WITH THE PEOPLE WE LIVE AMONG. IT SHOWS THAT SOMEONE CARES AND HOPEFULLY BRIGHTENS THEIR DAY A LITTLE."

South End resident participating in a Better Together Event.

"HAVING INPUT ON WHAT IS BEING DONE IN THE COMMUNITY AND BEING WITH OTHER PAC MEMBERS WHO ARE MORE LIKE FAMILY NOW."

Parent Advisory Committee member expressing the best part about serving on the committee.

"WE WERE PROUD TO BE A PART OF THIS EVENT AS WE WERE ABLE TO NOT ONLY CONNECT WITH THE OTHER SERVICE PROVIDERS BUT SPEAK WITH COMMUNITY MEMBERS ONE ON ONE. THIS EVENT ALLOWED US TO REACH APPROXIMATELY 500 MEMBERS OF THE COMMUNITY AND INFORM THEM OF THE FREE PREVENTION SERVICES AVAILABLE TO THEM THROUGH THE HEALTH DEPARTMENT IN WASHINGTON COUNTY. WE WERE ABLE TO REACH INDIVIDUALS OF ALL AGE GROUPS AND BACKGROUNDS. ALSO, THERE WERE SO MANY FUN ACTIVITIES FOR THE CHILDREN AND THE LIVE ENTERTAINMENT WAS TOP NOTCH. ALL OF THE OTHER VENDORS AND PROVIDERS WERE ALSO VERY FRIENDLY AND HELPFUL WHEN GIVING OUT INFORMATION REGARDING THEIR BENEFITS AND SERVICES FOR THE COMMUNITY. THE FOOD WAS ALSO EXCELLENT, AND IT WAS GREAT TO SEE IT'S A BLESSING TO BE A BLESSING OFFERING FREE FOOD AS WELL."

Feedback from a community partner regarding Block Party.

"I HAD SO MUCH FUN TODAY LEARNING ABOUT RECYCLING AND CREATING THE ARTWORK. I'M GOING TO TELL MY MOM ALL ABOUT WHAT WE CAN RECYCLE AND WHAT WE JUST HAVE TO THROW AWAY NOW THAT I KNOW THE DIFFERENCE."

A young resident who participated in the Upcycled Art and Community Clean-up event in Frederick Manor.

"CASH N' DREAMS IS A GREAT PROGRAM THAT HELPS STUDENTS GET ONE STEP CLOSER TO THE DREAMS AND GOALS THEY SET FOR THEMSELVES. I REALLY APPRECIATE ALL OF THE INFORMATION AND HELP THIS PROGRAM PROVIDED ME WITH."

South Hagerstown High School student participant in the Cash-N-Dreams Program



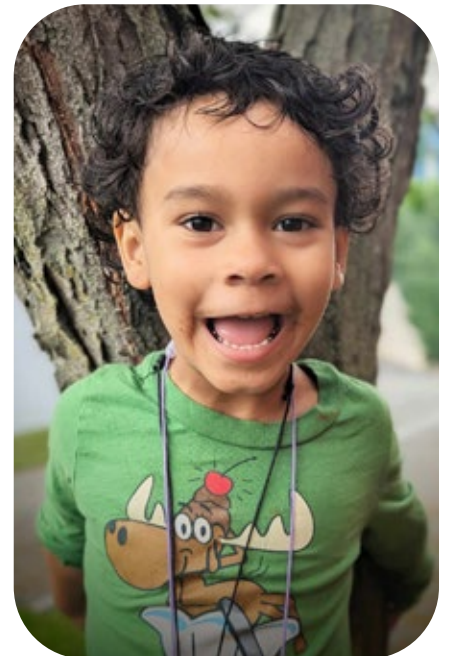


FAMILIES

Strong & Resilient: The families domain is a blend of in-home services and parent collaboratives that cultivate strong and resilient families.

IN-HOME FAMILY SERVICES

- 104 referrals
- Provided holistic family wraparound services to 134 families and 607 individuals, 101 of these families and 478 individuals are unduplicated.
- 1,236 home visits
- Services: 11,626 direct services and linkages provided to promote protective factors (ex. Parenting education, housing navigation, crisis support)
- Successful transitions: 56 families successfully completed the goals they set for strengthening their families during this fiscal year.



PRIMARY PREVENTION GROUPS

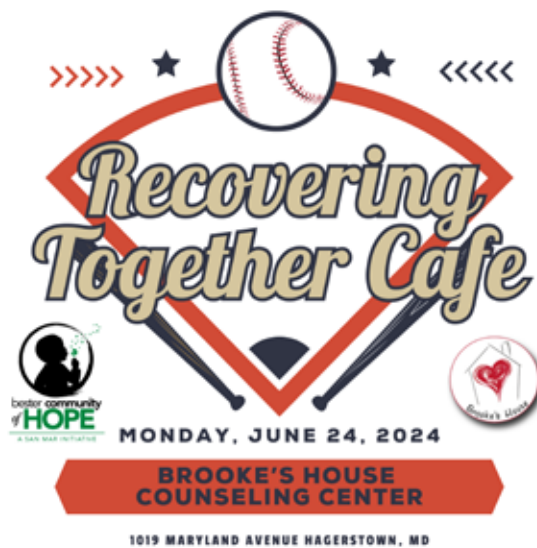
Parent Café

Over the course of the year, 73 participants attended 4 Parent Cafés. Be Strong Families Parent Cafés are physically and emotionally safe spaces where people talk and listen to each other on topics that matter to them, such as the challenges and victories of raising a family, navigating landscapes of inequality, enhancing well-being, or being involved in the recovery process of someone they love. Through individual deep self-reflection and peer-to-peer learning, participants explore their strengths, learn about the Protective Factors, and create strategies from their own wisdom and experiences to strengthen their families. Caregivers leave Cafés feeling inspired, energized, and excited to put into practice what they've learned. Through a local partnership as well as a collaboration with Maryland Family Network, Parent Cafés are offered monthly and available to all South End families.

One parent shared, “This is such a good way to connect with other moms. I have the opportunity to step outside of my comfort zone & learn ways to cope when parenting becomes stressful. Having childcare here so I can come is important!”

Recovering Together Café

The Recovering Together Café model is remarkably similar to the Parent Café model and was also developed by Be Strong Families to support people who are in recovery, thinking about recovery, or who have been impacted by substance use. Sessions were provided monthly in collaboration with Brooke's House Counseling Center to 135 individuals. Cafés were hosted by Lead Family Support Worker, Teri Conrad, and Program Manager, Samantha Barrett.



PARENT ADVISORY COMMITTEE

The Parent Advisory Committee (PAC) is comprised of parents and caregivers previously served by BCOH. They play a crucial role in providing direct feedback regarding the programs and improving services to families, cultivate positive social connections, expand social networks, as well as leadership development and sustainability of community investments. PAC members have busy lives with their families yet remain committed to providing expertise through their lived experiences. Their feedback enables BCOH to help families in a way that is meaningful and impactful.

FY24 HIGHLIGHTS:

- Reconstructed the Family Satisfaction Survey to improve the amount of Family Satisfaction Surveys being completed and captivating additional information to improve services in the future.
- Attended and participated in Community Advisory Board meetings.
- Discussed and shared resources available in the community to one another.
- Shared and dispersed fliers regarding BCOH events.
- Participating in planning committees for BCOH events.
- Attended and provided support at BCOH sponsored events including Babypalooza, Block Party, & Better Together events.
- Attended the 8th Annual Community Training 'Balance: Striving for Progress for Families and Communities' held at the Maryland Theatre.



FAMILY Day

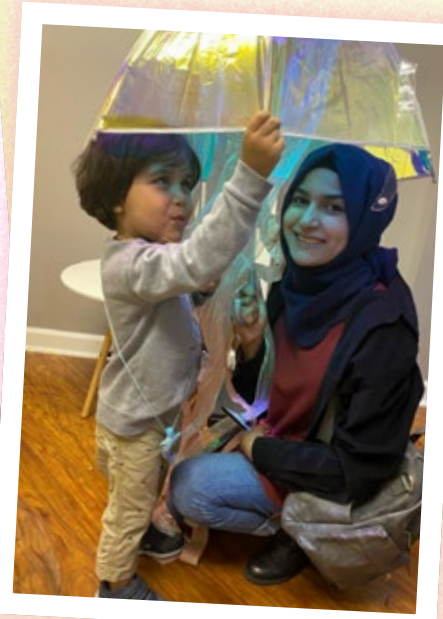
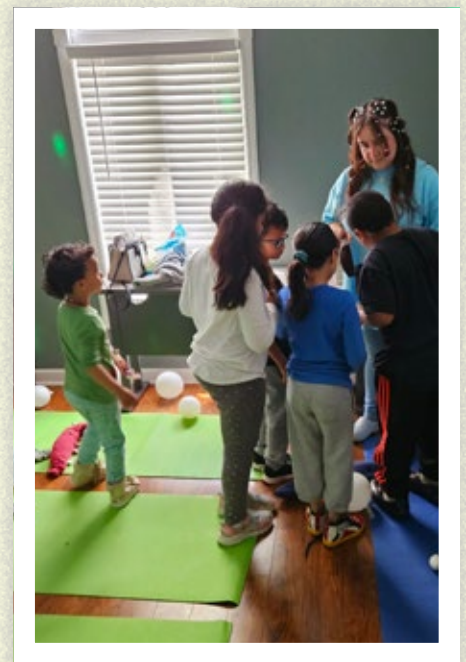
ON SATURDAY, MAY 11, BESTER COMMUNITY OF HOPE CELEBRATED FAMILIES BY TRANSFORMING THE OFFICE INTO AN EXCITING UNDERWATER ADVENTURE, JOURNEY UNDER THE SEA, CENTERED AROUND FAMILY PHOTOGRAPHS AND FUN-FILLED ACTIVITIES, AS FAMILIES EXPLORED WHAT MAKES THEIR FAMILIES STRONG. OUTSIDE UPON ARRIVAL, FAMILIES CHECKED-IN TO THE EVENT REGISTRATION WITH SAN MAR STAFF VOLUNTEER, JEN LEWIS, FOLLOWED BY FAMILY PORTRAIT SESSION WITH BCOH DIRECTOR JEN YOUNKER AND VOLUNTEERS. BCOH NEIGHBORHOOD AMBASSADOR MAGGIE CREATED A "GAME AND COLORING ZONE" WHILE CHILDREN WAITED TO GO INSIDE AND BEGIN THEIR UNDERWATER ADVENTURE.

Upon entry to the event's first Protective Factor activity, Social Emotional Competence of Children hosted by Family Support Worker (FSW) Crystal Maus, families entered the magical, undersea world of the jellyfish. Children and parents together were able to discuss topics related to children's emotions. Crystal led families in creating a deep breathing jellyfish craft and bracelets to support children's understanding of mindfulness, emotions, and self-regulation. Learning to communicate emotions helps families build stronger, meaningful relationships.

As families continued their undersea journey to the next Protective Factor activity, Concrete Supports in Times

of Need, they were able to practice the skill of determining between wants and needs in a children's activity that utilized tokens. Children engaged in outdoor play using an ocean-themed bean bag toss game where they earned tokens. Using a picture chart of wants and needs, children could determine how to spend their tokens.

Lessons from the sea turtle and how they prepare for the well-being of their young were incorporated into the activity. As a reminder of how sea turtles bury their eggs in the sand, participants (young and old) made sand art necklaces. A Washington County Resource Guide was provided to each family as families learned "everyone needs help sometimes" and



SPECIAL EVENT REPORT

it is important know who to reach out to. FSW Teri Conrad and volunteers facilitated the activity. "Parents had as much fun as their children making sand art necklaces. One picture captured 4 generations of a family, while each member made a necklace."

Next children helped their parents follow the bubbles to the event's third Protective Factor activity, Knowledge of Parenting Child Development hosted by Neighborhood Partnership Coordinator Alicia Taluskie. Families were able to engage in an ocean-themed dental care activity to highlight the importance of age-appropriate dental hygiene. During the activity, children were able to practice tooth brushing techniques on toy sharks and take candid photos with a shark photo prop. Families were provided with giveaway items including a toothbrush and toothpaste for each participant and a shark tooth necklace. Successful parenting begins with understanding each child's developmental stage and appropriate behavior for that stage.

One older child commented how "he learned a lot and will have a good reminder on how to take care of his teeth." And sometimes children lead their parents, as one younger child encouraged his mother to get a toothbrush & paste so she can also take good care of her teeth.

After meeting the jellyfish, sea turtle, and shark, stop number four was represented by ocean waves. Protective Factor activity, Parental Resilience was hosted by BCOH FSW's Teesha Carmon and Marisol Rojero. Parents and children were able to engage in sessions separated by adults and children for the purpose of providing weary caregivers a few minutes of respite. Moms, dads, grandparents, and other caregivers were able to complete a 5-minute body scan and meditation activity to practice mindfulness and bodily regulation. Participants were able to choose either a notebook or a sketch book giveaway item.



In the room next door, energetic children were able to engage in a yoga session to support mindfulness and physical fitness. After enjoying the yoga session, children received a handmade ocean-themed booklet outlining age-appropriate yoga poses. The final stop was dedicated to a Protective Factor activity- Social Connections hosted by BCOH FSW Sarah Banks. Families were able to discuss topics related to positive social skills, the significance of quality friendships, and anti-bullying concepts. Children were engaged in an activity where they were asked to identify at least one specific friendship promise which each child would make to support positive social connections with peers. Children were able to affix their respective promises onto an ocean-themed mural depicting "Coral the Friendly Octopus" by placing a gold 'suction cup' containing each child's friendship promise onto one of the octopus' tentacles.

After completing the activity, children were able to visit a treasure box to select a pair of sunglasses for a prize. Families were able to have an additional family photo taken in front of the ocean mural with a sign reflecting that 'It's Cool to Be



Kind.' As families emerged from their Journey Under the Sea, they had hands-on experiences surrounding five Family Strengthening Protective Factors. This researched informed framework developed by the Center for the Study of Social Policy promotes practices that ensure that children and their families are strong and thrive, reducing the likelihood of child abuse and neglect.

Families turned in an ocean-themed map reflecting their completion of the 5 Protective Factor activities. Participants were asked to take a few minutes to complete a survey of the day's events. In exchange for the completed map and survey, families received a laundry basket full of resource items including a pack of toilet paper, Clorox cleaning wipes, a pack of sidewalk chalk, a family size S'more making kit, hand soap, and a box of trash bags. Prior to departure from the event, families were able to share a meal, spend time socializing, and playing games as a family and with peers. ■



NEIGHBORHOODS

Connected & Thriving: The Neighborhoods domain is a neighborhood collaborative strengthening social capital to promote a safe & thriving community.

Community Advisory Board provides one avenue for residents and stakeholders to play an active role in the efforts provided in the South End community.

4 Quarterly meetings were held: September -15 participants, December -19 participants, March -31 participants, June -20 participants.

TOPICS ADDRESSED IN FY24 INCLUDED:

- Affordable, low barrier housing
- Financial distress impacting families' ability to provide basic needs
- Need for mental health services/ resources
- Affordable, reliable and safe childcare options



COMMUNITY COFFEE

Community Coffee hour is held weekly to offer residents and stakeholders a casual environment to connect and discuss their HOPEs and dreams for the South End community. 41 sessions were held, 158 participants.

#SPREADHOPE TOGETHER BOXES

#spreadHOPE Together Boxes, which started as a neighborhood collaborative response to support children and families during the COVID-19 pandemic, has continued to serve as a free vital asset for South End residents. 4 Boxes, placed at local Houses of Faith (St. John's Episcopal Church, St. John's Evangelical Lutheran Church, Otterbein United Methodist Church, and Emmanuel United Methodist Church) within the South End community, are stocked biweekly with family activities and tips on building family resilience, promoting healthy social-emotional development of children, and other protective factors aimed to help families thrive. activities to take home. **670 family activities were distributed this year** in collaboration with the South End Neighborhood 1st group and Girl Scout Troop #15139.

NEIGHBORHOOD AMBASSADORS

Bester Community of Hope was excited to renew and expand opportunities for residents to serve as leaders and experiential experts with our Neighborhood Ambassador program. Neighborhood Ambassadors are invested community members who are prepared to provide a safe and caring environment to children and other adults in their neighborhoods. Our ambassadors maintain consistent and positive interactions with those they encounter. Neighborhood Ambassadors essentially become representatives of their neighbors in various outreach opportunities as well as in conversations that identify supports and solutions to community concerns. They also strive to motivate others to engage in building a safe, hopeful, and connected community.

Neighborhood Ambassadors are individuals who live within the South End of Hagerstown and receive annual training and clearances before providing direct service to the community. They are expected to attend monthly meetings and facilitate resident engagement opportunities.

Bester Community of Hope is proud to introduce our four Neighborhood Ambassadors who served in FY24:

ASHLEY

Ashley has lived in the South End of Hagerstown for 2 years. She is a mother to her son, Drew, who attends the “amazing” Bester Elementary School. Ashley is not only a South End resident but is also employed at the best and oldest Deli around, “Locust Point Market,” also a staple of the South End. She is very proud of her recovery (7 years going strong!) and loves to attend events in the community as well as helping others in the community get connected to needed resources. In addition to serving as a Neighborhood Ambassador, Ashley also serves on the BCOH University of Maryland Research Advisory Group providing guidance and feedback on research practices and assessment of BCOH programs. She loves being outdoors and, in the winter, takes time to get to the slopes as she LOVES snowboarding. Ashley’s favorite thing about living in the South End community is “great neighbors (couldn’t ask for better!), walking distance to the pool, and the ability to play outside with my son.”





ED

Ed has lived in the South End of Hagerstown for 11 years. He previously served as a Neighborhood Ambassador with our former Walking School Bus program and as a Program Support Staff with our former after-school program at Bester Elementary. Ed has many gifts but certainly shines in acts of service within the community through his work with the Bester Communities First Neighborhood 1st group and Life House Church along with serving as a mentor to youth of all ages. His favorite things about living in the South End are walking the Cultural Trail to City Park and enjoying the events on the square. Ed states that he “loves working with the community and putting smiles on peoples face!”

LEEANN

LeeAnn has lived in the South End of Hagerstown for a total of 8 years. She currently serves on the Parent Advisory Committee at Bester Community of Hope and previously served as a Program Support Staff with our former after-school program at Bester Elementary and E. Russell Hicks Middle School. Additionally, LeeAnn is the caretaker of St. John’s Lutheran Church on South Potomac Street. Ms. LeeAnn LOVES people and her community. She enjoys walks with her dog “Cookie” and running into students and residents along the path to City Park. People are drawn to her genuine and compassionate nature as she eagerly loves to hear about your day and what you have been up to. Her most favorite thing is treating herself to some Vitamin Sea Therapy (the beach), a good cup of coffee, and her favorite thing about the South End community is “seeing and talking to people at events. There is always something going on downtown.”



MAGGIE

Maggie has lived in the South End of Hagerstown for nearly 3 years. She is a loving wife and a proud stepmom to a wonderful 12-year-old boy. In her professional life, Maggie is a dedicated advocate for students and a life-long ally of the Deaf and hard of hearing community. She loves American Sign Language and seeks to celebrate the many strengths of individuals with disabilities. Maggie believes strongly in inclusivity and will seek to support accommodations which enhance community life for all. In her free time, she enjoys walking the family’s two beloved dogs, hiking local mountain trails, thrifting, and crafting. Maggie also loves to have fun in the kitchen cooking and baking, and her friends and family are always eager to taste-test her creations. She enjoys photography, poetry, and capturing the beauty of people and places. Maggie has never met a stranger. Her husband knows that wherever the family goes, Maggie will strike up conversations and find common ground with anyone... which he may not always understand... being from Montgomery County... Her favorite thing about living in the South End community is “just how friendly and outgoing the community members are. Everyone waves and nods when I walk my dogs.”



BETTER TOGETHER

Better Together events are held throughout the year for residents and stakeholders to engage in acts of community service to promote social connection and community pride. These events are planned and facilitated by the Neighborhood Ambassadors and directly inspired by resident feedback regarding neighborhood needs. 8 events were held with over 325 participants and volunteers. Whether it was neighborhood clean-ups and beautification projects, providing warm hats and gloves to children during winter, serving a hot lunch to housing insecure individuals, or providing an Easter egg hunt and upcycled art activity for children in the community, neighborhood residents illustrated that we are truly “Better Together!”



BLOCK PARTY

"I SAW SO MANY OF MY NEIGHBORS HERE TODAY, SOME I HAVEN'T SEEN IN A LONG TIME. WE HAD THE MOST FUN DANCING WITH THE BAND AND CATCHING UP. I DON'T GO OUT MUCH ANYMORE, BUT I AM SO GLAD WE DID! TODAY WAS JUST WHAT WE NEEDED," STATED PAM, A LONGTIME SOUTH END RESIDENT DESCRIBING SATURDAY'S EVENT.

The eighth annual South End Community Block Party was held this past Saturday, September 16, at Hagerstown City Park, located in the South End of Hagerstown. Hosted by Bester Community of Hope, an initiative of San Mar Family and Community Services, and in collaboration with Hagerstown City Parks and Recreation and their annual Fast Fest, created an all-day family friendly event culminating in fireworks. About 2000 people were in attendance during the four-hour celebration supported by the Washington County Department of Human Services, the Alice Virginia and David W. Fletcher Foundation and the City of Hagerstown.

Headlining this year's event was

tri-state area favorite, Groovalicious, a disco tribute act playing all the hits from the days of bell bottoms, platform shoes and mirror balls! Almost forty resource vendors provided critical community resources in areas such as health, education, community services, childcare, basic needs and supplies along with local faith connections through non-stigmatizing and fun opportunities. Local non-profit 'It's a Blessing to be a Blessing' provided free food to ensure cost was no factor for families looking to create great memories together. Kids and families spent quality time together playing laser tag, axe throwing, family games, and even meeting some of their favorite Star Wars characters

thanks to partnerships with Joint Training Facility and Heroes for Hire. A clothing giveaway was provided through a collaboration with St. John's Episcopal Church and Families Helping Families.

Newly hired Neighborhood Partnership Coordinator for Bester Community of Hope, Alicia Taluskie, stated, "With this being my first opportunity to participate in the South End Community Block Party, most memorable to me was seeing all the ways in which our community came together to offer positive supports and resources to families. Watching families having fun and making lifelong memories together was something to treasure." ■



Annual Training

CLOSE TO 650 PEOPLE POURED INTO THE MARYLAND THEATRE LAST WEEK TO PARTICIPATE IN "BALANCE: STRIVING FOR PROGRESS FOR FAMILIES & COMMUNITIES" THE EIGHTH ANNUAL COMMUNITY TRAINING HELD BY BESTER COMMUNITY OF HOPE, A SAN MAR INITIATIVE. THE EVENT CONTINUES TO DRAW NATIONAL SPEAKERS FOCUSED ON CROSS SECTOR COLLABORATION AND REVIEWING STRATEGIES TO ADDRESS THE EXPRESSED NEEDS OF CHILDREN, FAMILIES, AND COMMUNITIES.



San Mar CEO Keith Fanjoy, LCSW-C, kicked off the day with a call to action to the community to take larger strides toward the types of structures and supports that children and families are asking for every day. Illustrating the upstream parable "the river story" Fanjoy shared that, "It's not an either/or circumstance, it is a both/and need in human services. While we have taken many upstream steps and good efforts as a society, it's not enough. The universal and common-sense truths of what needs to be done in our communities have been known for generations, why are we still saying them as opposed to investing and implementing the supports that families are asking for to scale? What will it take?" As a part of recognizing those who have been steadfast in their efforts

in prevention and system change for a generation, San Mar Family & Community Services recognized long-time collaborator and supporter Paul DiLorenzo ACSW, MLSP, formerly of Casey Family Programs and currently a Senior Fellow of the Child Welfare League of America, with the Bruce T. Anderson Legacy

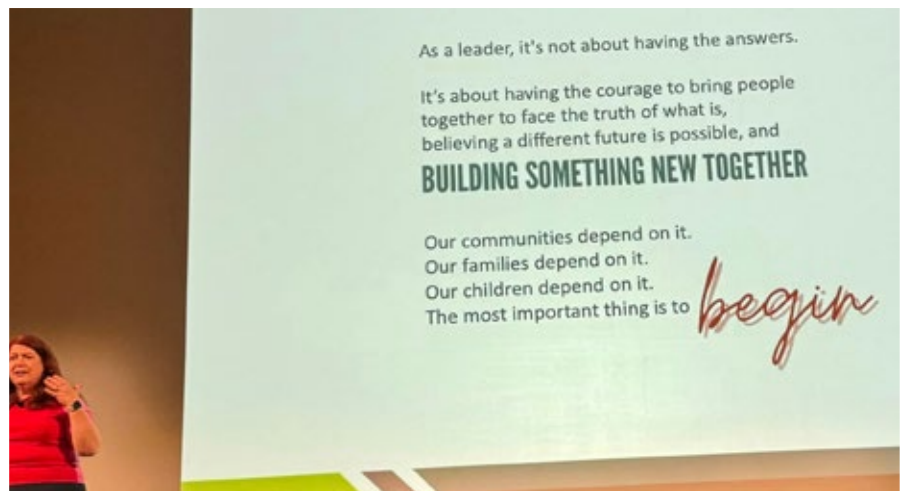
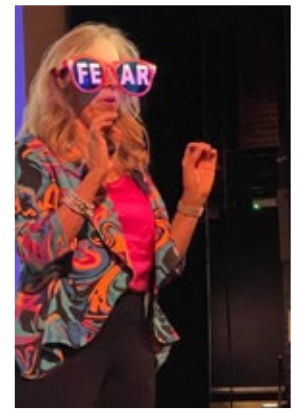
Award. The recognition reflected his decade of diligently providing humble guidance and wisdom in the original launch of the Bester Community of Hope initiative.

The program began with Heather Forbes of the Beyond Consequences Institute, who laid a foundational philosophy on "The Language of



Trauma” for community partners. Heather shared guiding principles in her research and models of service while giving practical examples of how to best interact with the most difficult youth. These ideas centered on reframing how we view individuals to build greater empathy and understanding. In addition, she brought various audience members to the stage with hilarious examples of how to come alongside “in the moment” problematic behavior and respond to the needs of the three unique parts of the brain through “maximizing vs minimizing”. Forbes followed her keynote by spending the remainder of the day touring local schools and providing more specialized training with Washington County Public Schools leaders in partnership with South Hagerstown High School administrator Tim Morrow.

Next on the agenda was a dialogue between the President & CEO of Casey Family Programs, Dr. William C. Bell, and the U.S. Commissioner of the Administration on Children, Youth & Families regarding “The Future of Child Welfare”. The fireside chat format focused on the history of child welfare policy and the current ways government and community systems address the needs of families. Dr. Bell asked the audience to consider the question of what role the government has in raising children, “You are the answer that is in search of its question.” He added, “Most of us in this room would not turn to the government to raise our kids, it is the community. And a community of hope is a place where all five sectors come together to help the most vulnerable people in our community, and how do each of us own the responsibility for all of our children, not just the ones that are in my home.” Commissioner Jones Gaston shared, “Often times we start arguing about things that aren’t where our core shared beliefs are, which is we want kids to be okay. And again, if we want kids to be okay, their families have to be okay, and

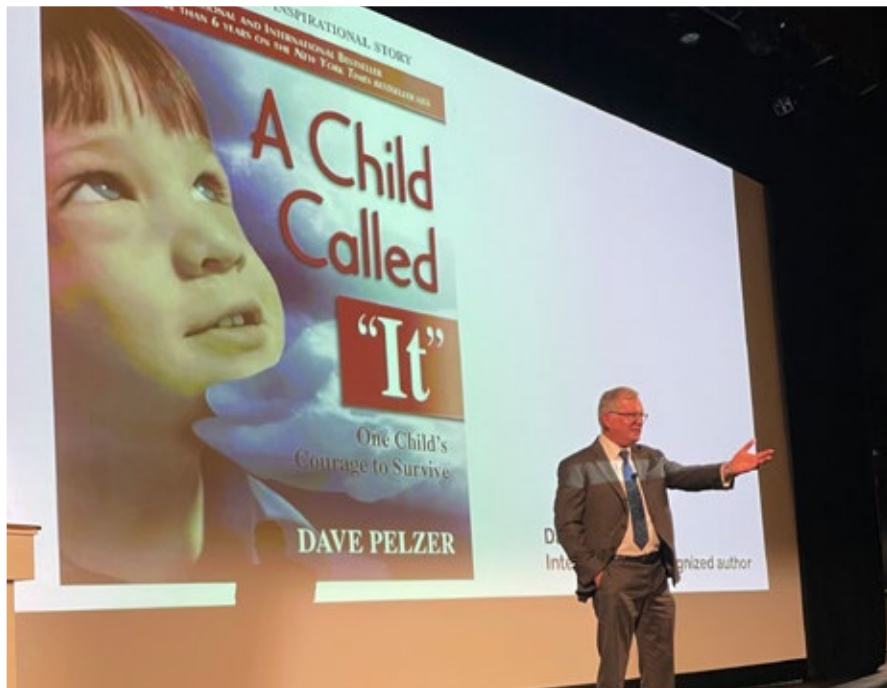


their communities have to be okay. The ability to make these changes requires not just us at the federal level to change our thinking and what we believe is possible, it happens at the state level, but it really is you all at the community level that are the drivers of changing the system.” Both guided the audience towards courageous action towards well-being versus

welfare and ending family separation by lifting the voices of those most impacted by the system.

Washington County Department of Human Services Director Tiffany Rexrode LCSW-C introduced longtime collaborator Amelia Franck Meyer by sharing in Washington County we have “a bias towards action”. Franck Meyer took the

SPECIAL EVENT REPORT



audience on a journey of system change, and shared, “It doesn’t take a lot of bravery to stay [the system is] broken. It doesn’t take a lot of innovation or ingenuity to say it’s broken. But what are we going to do differently? How are we going to do it differently?” She provided a variety of examples and research highlighting progress and lifted the voices of lived experience as the key to future innovation, and shared the message they ultimately recommended, “Please don’t build a better child welfare system, because in fact the perfect child welfare system exists already, and it’s called the family.”

The day closed out with nationally recognized author of “A Child Called It” Dave Pelzer who provided a charismatic talk sharing “it is always about resilience” as he reflected on the horrendous early childhood abuse he endured. He focused his discussion on the circumstances and the helpers that made a difference in these extreme situations, and shared that a key social worker told him in a time of crisis, “There is nothing you can tell me that will make you love me any less. My love is unconditional.” As he transitioned to a foster home, he we told, “If you can survive all that you did without any help and without any training, I expect nothing but greatness from you now.”

This program led by the Bester Community of Hope initiative was made possible by an ongoing partnership with multiple community stakeholders, and lead support from the Washington County Department of Human Services and the Alice Virginia and David W. Fletcher Foundation. ■



Babypalooza

BABYPALOOZA IS MORE THAN JUST A BABY SHOWER; IT'S A FUN-FILLED GATHERING CELEBRATING THE YOUNGEST MEMBERS OF OUR COMMUNITY. THIS ANNUAL EVENT, HOSTED BY BESTER COMMUNITY OF HOPE, WAS HELD ON SATURDAY, APRIL 6, 2024. BESTER ELEMENTARY SCHOOL WELCOMED APPROXIMATELY 186 FAMILIES TO THE WHIMSICAL WOODLAND THEMED EVENT.

As families entered the school, they were greeted by the opportunity to visit the Early Learning Carnival. Here, 5 local early intervention agencies created engaging stations for families to visit. Each station featured games and activities allowing children to participate in age-appropriate developmental tasks that included water play, sensory bin exploration, as well as fine and gross motor skill movement exercises.

Babypalooza guests were also encouraged to visit the woodland themed photo booth where Bester Community of Hope volunteers provided attendees with a family photo memento to take home.

As families transitioned from the Early Learning Carnival and made their way to the gymnasium, they were encouraged to visit the Parent Resiliency room. Realizing the importance of self-care in creating and supporting strong caregivers, the Director and staff from the Jack E. Barr Center for Well Being, curated a calm space where families could color, listen to relaxing music, enjoy snacks and be provided with mental health and meditation resources.

When event guests finally reached the gymnasium, a sea of community resource vendors greeted them, eagerly waiting to provide critical and vital supports. Over 40 vendors were available for families to speak with in order to learn about places to go and how to access needed services, all aimed at expanding a family's network of supports. Bonnie Downing, our community partner with Carefirst Community Health plan of Maryland shared, "I am always glad to be welcomed at this event. This year's turnout was the best I've seen in a few years. I was happy to connect with so many people. I'll definitely be back next year!"

Of course, no celebration would be complete without great food and prizes! A huge thank you to Aetna Better Health and Washington County Grant management who graciously sponsored this year's boxed lunch meal from Chick Fil A. Community partners and Bester Community of Hope also combined to provide 11 prize bundles that were raffled off at the conclusion of the event. Every adult in attendance received 3 raffle tickets that allowed them a chance to try their luck at winning one of the amazing prizes offered.

For families with young children and parents to be, Babypalooza offered an afternoon focused on celebrating life, love and the incredible journey that is parenthood. The event also served as a reminder to families that they are not alone on this journey; rather they have an entire community here to support and cheer them on each step of the way. Community resident Nadine Thompson summed it up best when she said, "It's amazing to see so many people coming together to celebrate and support young families in this community. I really enjoy this event and this year's was one of the best!" ■





CASH AND DREAMS

Bester Community of Hope once again partnered with the Washington County Chamber of Commerce, Hagerstown Community College, Washington County Public Schools, First United Bank, and F & M Trust to host a cohort of 12 South Hagerstown High School students for the second installment of the program. The effort titled ‘Cash N’ Dreams’ took place over six months with monthly group sessions that included key financial education, as well as planning for their college, career, or entrepreneurship goals. Additionally, sessions included diverse local business and community leaders who shared wisdom on their path to success. The program ultimately culminated in student identified supports to take tangible steps towards their individual dreams. The 2024 Cash N’ Dreams graduates were celebrated with a ceremony at South Hagerstown High School (SHHS) in May.

We’re happy to present South End’s future leaders:

MICHELLE

Michelle identified an interest in cybersecurity early on in the Cash N’ Dreams program. She shared her excitement at being accepted into the cybersecurity program at Boyd J. Michael III Technical High School for her final 2 years of studies. Cash N’ Dreams secured Michelle a seat in a cybersecurity summer class offered at Hagerstown Community College. This class provided her with an introductory opportunity to evaluate various security threats and solutions along with gaining awareness and the ability to produce more secure systems. Additionally, Michelle received a personal laptop to ensure her access to a device where she can continue to hone her cybersecurity skills and complete training.

AARON

Aaron demonstrated an interest in a variety of possible career opportunities for his future and is considering several options with either the Army, railroad industry, or electrical engineering. In the interim, Aaron shared he would like to seek general employment to begin saving for college and career expenses. Cash N’ Dreams provided a scholarship to Allegany Driving School which covers the cost of driver’s education classes. Working towards obtaining his license will aid in employment opportunities that will allow him to begin saving for his future.

MALACHI

An interest in photography and filmmaking was a driving force behind Malachi and his potential plans for the future. As one of the seniors in this year's Cash N' Dreams cohort, Malachi was highly interested in gaining experience in his career aspirations. Cash N' Dreams provided a scholarship to cover the cost of courses in photojournalism and the art of filmmaking that were offered through Hagerstown Community College.

MOON

Moon expressed her love for dance and her dedication to the craft by expressing her desire to continue her dance career through high school and perhaps make an exclusive dance team she intends to audition for in the near future. Cash N' Dream happily provided a scholarship to cover tuition costs for Moon to attend dance classes in the fall which will provide her training and skill development in preparation for dance team tryouts.

EDEN

As another of this year's seniors participating in the program, Eden had a clear focus on what she needed for success in her immediate future. She expressed a desire to obtain her driver's permit and license as she was aware being able to have transportation was critical to achieving her future goals. Cash N' Dreams made financial arrangements for Eden to complete her driver's education classes through Allegany Driving School. Additionally, as Eden's career goals become clearer, Cash N' Dreams will connect her to local industry professionals to gain further insight into possible career pathways.

JESAVIAH

Jesaviah expressed a need to obtain her driver's license so that she can pursue employment opportunities that will aid in her saving money for college. Cash N' Dreams provided a scholarship to Allegany Driving School to cover the costs of driver's education classes for Jesaviah. Connections will also be made in the fall of 2024 to provide information regarding local college fairs she can attend to begin exploring career opportunities.

ALEX

As another senior in this year's cohort, Alex already had a solid plan for his future. He shared that his future goal was to work in the cybersecurity industry and that he was already enrolled at Hagerstown Community College in their cybersecurity program beginning in August 2024. Alex intends to complete 2 years at Hagerstown Community College and then test the job market before deciding whether to transfer to a college or university for an additional 2 years to complete his bachelor's degree. Cash N' Dreams was able to provide Alex with a scholarship to cover a percentage of his tuition costs for his first semester of classes.

TOMMY

An athlete at heart, Tommy expressed a desire to continue his athletic training to better hone and develop his skills so that he can play sports at the high school level and potentially beyond. Cash N' Dreams provided Tommy with a month's worth of 1 on 1 personal training for him to succeed in reaching this goal.





MATTHEW

Matthew expressed his big hopes and dreams when it comes to athletics and how he hopes his love of playing basketball and football can be carried on past high school into college. Matthew was provided with a year's membership at One Life Fitness for him to continue training in the off-season as well as the ability to build on and expand his athletic skills.

CHAZMYN

Chazmy'n's artistic and writing talents shone through during her participation in the Cash N' Dreams program. She expressed a desire to connect with authors and a way to continue working on her art digitally. Cash N' Dreams furnished Chazmy'n with a personal laptop for her to expand her writing and that had programs to help with creating and editing her art. She also has the opportunity to participate in an author roundtable to connect with local authors.

ARIANA

Ariana expressed an interest in starting and growing a fabric flower business while she continues her high school studies. Cash N' Dreams provided a scholarship to cover the cost of driver's education classes at Allegany Driving School that will allow her to obtain her driver's license so that she can deliver her products to customers and potentially attend vendor shows to help grow her business. Also, program facilitators will connect with Ariana in the fall of 2024 to keep her informed of local college fairs being held that she can attend to aid in narrowing her career focus and expose her to a variety of local colleges and universities.

TY-RICKA

Ty-Ricka's interest in writing novels and her expressed desire to strengthen her writing skills offered the Cash N' Dreams program the opportunity to provide her with a personal laptop to provide a way for Ty-Ricka to easily compose and store her writings. She also expressed an interest in attending an author roundtable in the near future.

Cash N' Dreams was the result of an intentional community partner collaborative in Washington County focused on creating equitable access to opportunities. Many local leaders volunteered their time to share messages of hope and resilience.



FY24

SAN MAR TREATMENT FOSTER CARE

DIRECTOR'S MESSAGE

reflecting on a year of service

I want to take a moment to emphasize a crucial aspect of our work: the importance of permanency in the lives of foster children. Our mission has always been to ensure that every child has the opportunity to grow up in a safe, loving, and stable environment, and achieving permanency is central to that mission. Permanency is not just a goal; it is a vital necessity for a child's well-being.

At San Mar Family and Community Services, we are thrilled to celebrate an unprecedented milestone in our program: this past year, we witnessed the joyful adoptions of five foster youth, each finding a loving, permanent home where they can thrive. Additionally, we proudly report five successful reunifications of youth with their biological families. These achievements are a testament to the dedication of our foster families, staff, and community partners who work tirelessly to provide stability, support, and connection for our youth. Together, we are making a lasting impact in the lives of these children, helping them build brighter futures filled with hope and belonging.

At San Mar, we are dedicated to equipping our foster and biological families with the tools and resources they need to facilitate permanency. By empowering all families, we can help them create nurturing environments that promote healing and growth. Achieving permanency is not just about providing a roof over a child's head; it's about nurturing their potential. We strive to create environments where children can build resilience, develop confidence, and forge lasting relationships. As we look to the future, we encourage our community to consider the profound impact that fostering can have—not just on individual children but on the fabric of our community as a whole.

In the words of Helen Keller, "Alone we can do so little; together we can do so much." Together, we can create a brighter future for our foster children, ensuring they have the permanency they need to thrive".

Thank you for your continued support of San Mar Treatment Foster Care. Together, let's make a difference in the lives of children and families in our community.

Jenn

Jennifer Lewis, LCSW-C
Director of Treatment Foster Care

TFC STAFF



JENNIFER LEWIS, LCSW-C
TFC Director



BECKY CARPENTER, LBSW
Admissions Coordinator



ABBY GIANCOLA, LMSW
Case Manager/Therapist



KATHLEEN PREST, LCSW-C
Licensing Coordinator



STACY ROBINETT, LMSW
Case Manager/Therapist



JAN GAMBY
Resource Coordinator

Dear San Mar Foster Care Team,

WE ARE WRITING TO EXPRESS OUR DEEPEST GRATITUDE FOR THE INCREDIBLE SUPPORT SAN MAR FOSTER CARE HAS PROVIDED US ON OUR JOURNEY TO BECOMING FOSTER PARENTS.

From the very beginning, your team has been there every step of the way, offering guidance, encouragement, and an unwavering sense of dedication. The training, resources, and continual support we received from San Mar have been instrumental in helping us navigate this beautiful, yet sometimes challenging, journey. Knowing we have a team that is available any time we need assistance or advice has made a profound difference in our experience as foster parents.

Becoming foster parents has been one of the most rewarding experiences of our lives. Watching our foster daughter grow, learn, and flourish has filled our hearts with so much joy. It has been a privilege to witness her resilience and strength, and we're honored to be a part of her life and support her on this journey. The positive changes we see in her each day remind us of the importance of what we are doing — and San Mar's support has been vital in making this possible.

Thank you for your compassion, dedication, and the invaluable role you play in supporting families and children. We look forward to continuing this journey with San Mar and are grateful for all that you do to make it possible.

Warm regards,

Tommy and Crystal

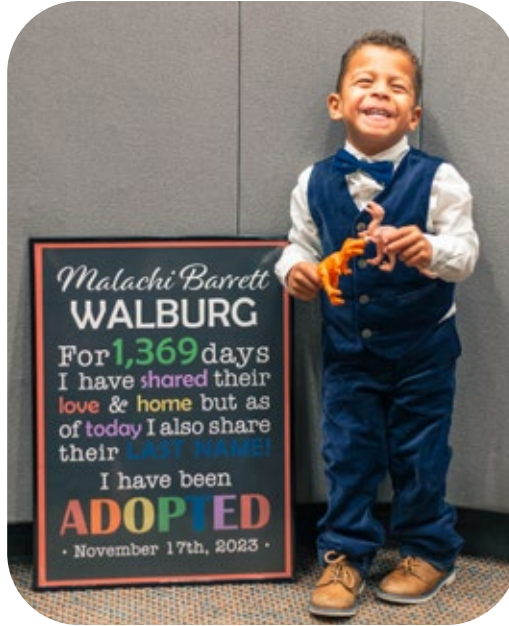


"BECOMING FOSTER PARENTS HAS BEEN ONE OF THE
MOST REWARDING EXPERIENCES OF OUR LIVES."

Tommy & Crystal

ADOPTIONS

Four of our foster families adopted during this fiscal year. A little girl was the first to be adopted, in September, 2023. Our other adoptions are highlighted with photos.



Cortney and Nathan adopted Malachi. November 17, 2023



*Dani and Mike adopted Katie on December 20, 2023.
Case Manager Stacy Robinett attended the adoption.*



Mike and Dani adopted Camryn and Carmen, who are sisters, on April 10, 2024. Case Manager, Abby Giancola and two interns, Alyssa & Erin, attended the adoption ceremony.



Mike and Dani invited friends and family to an adoption party, celebrating Camryn, Carmen, & Katie, their three adopted daughters. The beautiful cake came from Lillian's Bakehouse!

A REASON TO CELEBRATE

WE HAD MANY CELEBRATIONS IN THIS FISCAL YEAR. BESIDES OUR EXCITING ADOPTIONS, THERE WERE SEVERAL CHILDREN WHO RETURNED TO THEIR BIOLOGICAL FAMILIES OR HAVE LEFT OUR PROGRAM TO LIVE WITH KIN, IN HOPES OF THEIR FOREVER HOME.

In FY24 we hosted two going away parties. We're thankful for our wonderful community partners who help make these events special. A huge thank you to Lillian's Bakehouse in downtown Hagerstown. Lillian is so creative and provides us with the coolest event desserts.



FY 2023-2024

IN-CARE TABLES

PLACING AGENCIES BY COUNTY

Baltimore City	8
Baltimore County	9
Frederick County	1
Montgomery County	7
Washington County	14
TOTAL	39

RACE: TOTAL CLIENT POPULATION

Bi-Racial	8
Black/African American	7
Hispanic/Latino	5
Caucasian	19
TOTAL	39

GENDER & AGES OF YOUTH

Ages	0 - 2	3 - 5	6 - 9	10 - 14	15 - 17	18 - 21	TOTAL
Girls	5	2	4	4	5	2	22
Boys	1	3	8	3	1	1	17

ADMISSIONS BY QUARTER

JUL – SEPT 2023	OCT – DEC 2023	JAN – MAR 2024	APR – JUN 2024	TOTAL
6	2	7	3	18

YOU can Make a DIFFerence, TODAY!

Since starting my role as Recruitment and Licensing Coordinator for the Treatment Foster Care program, I have found that despite all of the difficult things I see and hear daily, one thing is for sure - all people believe all children are deserving of love, stability and family. I know that despite our challenges with recruiting and licensing families, there are families out there that have not been reached yet. We are always looking for and actively licensing families. There is no waiting period and we are licensing individuals and families on a rolling basis. You can start at any time! At this time, the state of Maryland has about HALF the number of foster families we actually need to ensure all children have a stable, loving home. Many foster families currently licensed are hosting the maximum number of children and even provide services beyond this temporarily until a placement can be found.

San Mar must turn away about two dozen children each week because of a lack of available placement options within our network. You may be wondering, what if a home cannot be found? In that case, a child may sleep at the office for the night with a staff person, or the department may be forced to put the child in a hotel room with rotating 1:1 staff. I believe we all would agree that this is no life for a child. It does not foster healing or stability, which is needed for a child who is unable to be with their family. *We need your help to turn things around, to make the reality a better one for all youth. We need foster and respite parents!*

If you are wondering if you qualify, how you can help, or have questions - please never hesitate to reach out to us. It will never, ever be a waste of our time to talk to you. We meet with and talk to individuals and families every day to determine if and how they could be a support to children, and we will continue to do so until all youth have a safe, nurturing, and stable place to call home.

Kathleen

Kathleen Prest, LCSW-C
Licensing & Recruitment Coordinator



FOSTER FAMILIES

Name	Date of Certification	Date Ended
Grace & Richard	9/6/2007	
Terry	12/6/2010	
Deb & Joe	9/15/2011	
Kim & Keith	9/21/2011	8/1/2023
Lake	9/23/2015	
Madelin	12/12/2018	2/2/2024
Cortney & Nathan	6/7/2019	
Barbara	12/18/2019	
Caitlin & Andrew	8/23/2021	
Karen	1/22/2022	
Janelle	12/22/2021	
Kayla & Nick	10/14/2021	7/28/2023
Dani & Mike	12/14/2021	
Dayna & Stephen	6/16/2022	2/18/2024
Roberta & Charles	11/16/2022	
Wendy & Charlie	12/8/2022	
Daja & Christianna	4/5/2023	
Amanda & Nate	5/8/2023	
Tim	5/30/2023	11/7/2023
Luca	6/19/2023	6/19/2024
Crystal & Tommy	6/30/2023	

Newly Licensed		
Nicole & Gary	8/22/2023	
Rhonda	11/27/2023	
Julie & Joe	1/25/2024	
Jennifer	2/15/2024	4/22/2024
Tillie & Abe	6/19/2024	
Erin & Kevin	6/28/2024	

NEWLY LICENSED



ERIN & KEVIN

Licensed 6/28/2024



NICOLE & GARY

Licensed 8/22/2023



TILLIE & ABE

Licensed 6/19/2024

MAKING CONNECTIONS

We consistently look for opportunities to share about our Treatment Foster Care program. Throughout the year we take advantage of opportunities to engage with potential foster parents.

POOL PARTY

August began with our first Annual Pool Party! It was a favorite for the kids...of ALL ages.



HAGERSTOWN PRIDE

Hagerstown Pride was held July 8, 2023. Jenn Lewis, our director, attended the event to share our need of more foster families.



TGBT

San Mar Treatment Foster Care's staff have played an active role each year in San Mar's biggest fundraiser – TGBT, which was held July 8-12, 2023.

Friday evening began with registration, where a few of our staff helped, as well as meal preparation of a high carbohydrate dinner to boost the energy of all of the riders. Staff & volunteers helped with the event as drivers, with snack & water delivery, even cutting up watermelon along the C&O Canal...in the rain.



The riders continued along the C&O Canal in the rain and still appreciated the sweet, delicious watermelon offered to them by TFC staff.



The kitchen was filled with activity as riders filed in after registration to eat the delicious meal prepared and served by TFC.



One staff's dad volunteered to help with the event.



Everyone turned out to welcome the tired riders when they returned on Tuesday and we all celebrated in their 184.5 mile accomplishment!

MEET OUR INTERNS

Our TFC interns came to us in August of 2023. All four worked the Fall and Spring semesters. They were “all-in” from the beginning and we felt fortunate to have them with us.



ALYSSA LOE
working toward BS
at Hood College



CLAIRE KNEPPER
working toward MSW at
Shippensburg University



STEPHANIE FIERROS
working toward MSW
from Salisbury University



RAFAELLA TEJADA SALAZAR
working toward MSW
from University of Maryland



FY24

JACK E. BARR CENTER FOR WELL-BEING AT SAN MAR

DIRECTOR'S LETTER

to our community,

The Center celebrated seven years of providing services in our community. Throughout this year, we have relearned what it means to share space, interact in person and learn together. We experienced difficult times with clients and joyous ones. We celebrated life, and reflected as former clients transitioned on from this earth. New clinicians entered the field of social work and therapy, allowing the Center to not only provide a space to learn and grow, but for others to grow alongside them as well. We look forward to the journey that is ahead!

In Partnership,

Jerica

Jerica Washington

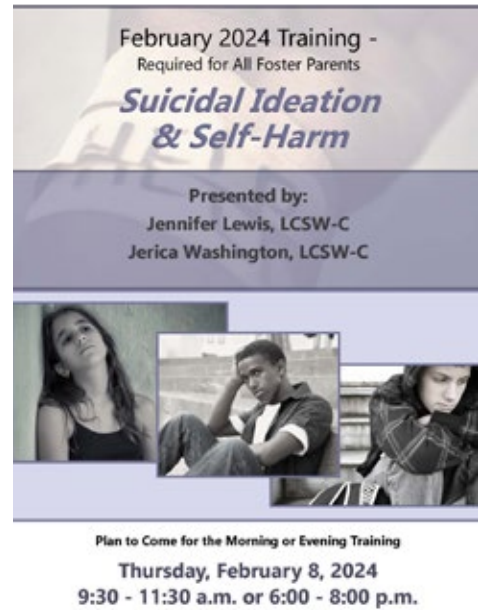
Director Jack E. Barr Center for Well-Being

TRAINING

Providers at the Center hold a professional obligation to engage in continuing education. This ensures they remain current with research, policies, and regulations, explore new specialization areas, and be present for opportunities to connect with fellow professionals.

The Center partnered with Treatment Foster Care in teaching on youth suicidal ideation and self harm to foster families.

The Center's intern completed a two day training through the Mental Health Authority related to suicide and clients treatment. This brought about a wealth of knowledge to the Center. By equipping staff with the latest strategies and interventions, the Center aims to create a nurturing environment where clients feel understood and supported in their journey toward healing. Additionally, the collaboration with Treatment Foster Care has opened doors for future joint initiatives, promising a strengthened network of care for the community. As the Center continues to prioritize education and collaboration, it remains dedicated to making a positive impact on the lives of those it serves.



PROGRAM CAPACITY

The Center looks forward to increasing its ability to train future clinicians by having an additional board approved supervisor to provide quality internship experiences.



Brooke Kindler, MSW intern from the University of Maryland, School of Social Work continued her journey to become a helper. The Center's model of therapy is unique, in allowing a long shadowing experience to ensure a supportive learning environment for our future providers and our clients.

The Center's Partnership with the Western Maryland Consortium has supported the Center by providing a volunteer over the years.

The Senior Community Service Employment Program offers job training and community service for older Americans under the Older Americans Act. Participants work 20 hours per week and receive the highest of federal, state, or local minimum wage. This training acts as a pathway to permanent job opportunities. Brenda Taylor volunteered through the program at the Center for over 5 years before becoming a paid employee at San Mar in January 2024.





EVENTS

A SPECIAL SPACE

Our Center enables clients to enter to bring their concerns in a confidential, peaceful and consistent environment. Our space also is a learning ground for providers to take lessons learned, and words of wisdom from others. Our clients also help create a space with opportunities to flourish and grow. A special treat for all clients and their families arrived - extra special Easter eggs and positivity rocks from a young family member. Looking for a way to give back, he provided something memorable and beautiful to all visitors who arrive, reminding them of all the positivity that surrounds them.



BABYPALOOZA 2024

The Center continued its tradition in providing a relaxation room at Bester Community of Hope' annual Babypalooza. Providing a calming space to invite participants to utilize all of their senses by snacking on healthy treats, coloring, practicing deep breathing and listening to storytimes, children and families had opportunities to relax, and connect.

BETTER TOGETHER: CONNECTIONS

THE WESTERN MARYLAND CONSORTIUM

The Western Maryland Consortium was a special guest at the Center to share on the summer job program and support services available through the Consortium. The providers were interested in opportunities for the Consortium to share and be a resource for youth in care in the program, and were eager to partner.



SHEPPARD PRATT

Our Center met with the Sheppard Pratt OMHC Director to obtain guidance on Electronic Health Records and learn more about practices in the area as a referral source for other insurances and special cases.



HOOD COLLEGE

Our Center met with the Hood College Counseling Masters Program to discuss potential interns. The Center is approved to take on interns for the school year. The Center is excited about the opportunity to collaborate with such a reputable program and to offer valuable hands-on experience to aspiring counselors.



MARKETING AND MENTAL HEALTH

The Center's goal is to continue its marketing plan for niche child provider and follow up on intern opportunities. The Center underwent a redesign of contracts, allowing providers to have less of a burden related to administrative tasks, increasing time spent in caring for clients. This also allowed an opportunity to have clarity on the roles of our contractual providers. The Legislative Session in 2024 brought about several changes to the Mental Health space. The FY2025 Behavioral Health budget is fully funded, allowing for a 3% rate increase for behavioral health providers. The ASO contract was awarded to Carelon and began on March 1, 2024 to allow for a transition period from Optum, which provides hope for the Center in the upcoming year, and aiding the billing vendor in ease of billing and quick recoupment of funds.



CLIENT STORIES

MARTIN

Martin ended therapy, thanking us for all that we have done, and that he has went back to church, rebuilding his relationship with Jesus and with his spouse. “I know if I ever need to come back, you all would welcome me.”

DIANA

Diana shared with us as she setup her appointment - “You guys are just awesome, I've never experienced the friendliness and kindness from a therapy place, and Ive been alot of places”

JILL

Jill has been seen at the Center for over two years. While inconsistent in therapy and multiple lost connections, it was difficult to see how we could be helpful. Struggling financially and with her relationship, we attempted to connect with other services to assist with becoming more independent. While we understood relationship issues impacted her progress, we sat alongside her as she worked through it. Her therapist not only providing therapy but helping with case management while in a financial crisis and lost relationship, allowing her to sit and utilize the Center's space after sessions to coordinate calls while continuing to check in, allows her to connect and be consistent now.

RECENT GRADUATES

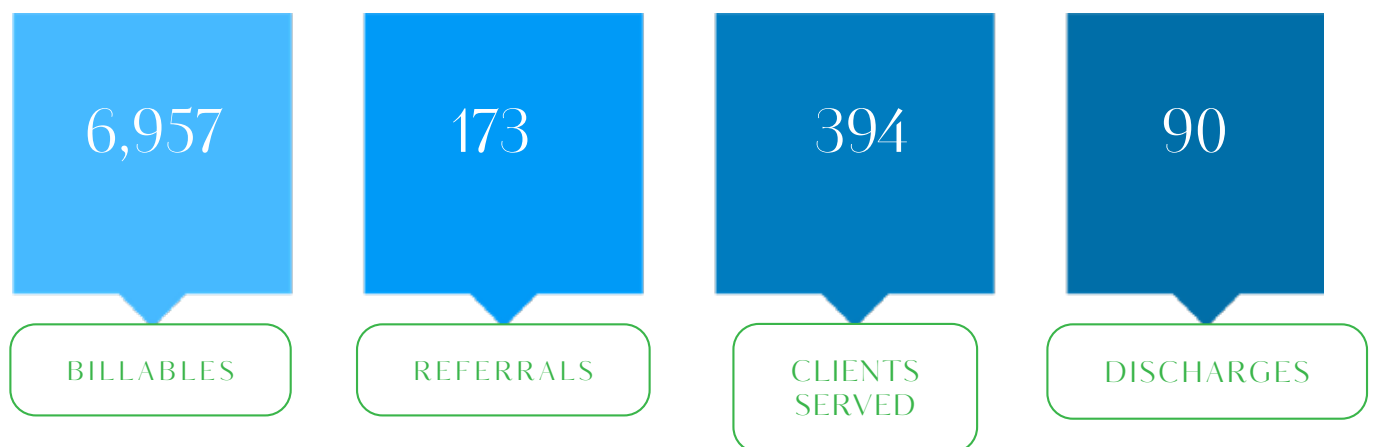
The Center celebrated the graduation of several youth in our program this year, but two in particular stand out. Through these youth, we learned even more about Collective Impact and how it is possible to do things alone, but it's not lasting, and is it harder! Having a common understanding of a problem, and a joint approach to solve it is of utmost importance.

CLIENT GROWTH

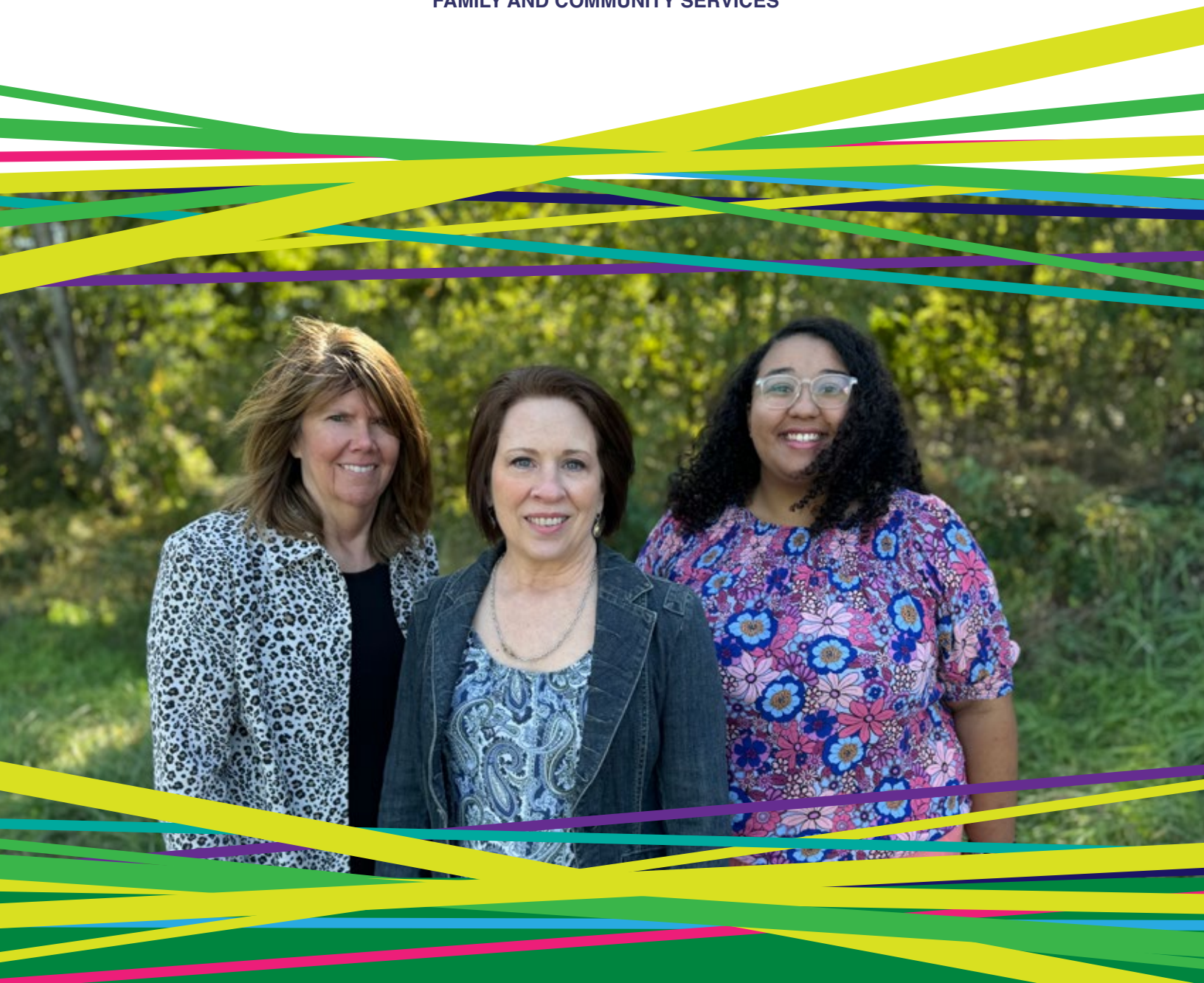
The Center's long term goal to increase stability and offer services to a diverse population was to have clinicians paneled with multiple insurers.

This year, multiple providers were successfully paneled with Medicare, and Care First Blue Cross Blue Shield. The Center moved students off of the Safe to Learn Grant where appropriate, due to the grant reverting back to a limit of ten sessions throughout the lifetime of the grant. A small amount of students continue to have issues with securing a provider who accepts their insurance, and the Center continues to provide limited sessions, free of charge.

2024 DATA



Data for the Center is tracked on a daily, monthly, quarterly and annual basis. The data collected allows us to not only ensure the clients that we serve do not fall through the cracks, but to enable providers and the organization to have a sense of the peaks and valleys of individuals seeking, engaging and exiting services. By analyzing trends and identifying patterns, we can also allocate resources more effectively and tailor our services to better meet the needs of our community. Additionally, sharing our findings with stakeholders and funders such as United Way, fosters transparency and collaboration, ultimately leading to more impactful and sustainable solutions. This data allows us to plan for the future, and be prepared for the journey that is ahead.



FY24

DEVELOPMENT

DIRECTOR'S MESSAGE

*dear San Mar family
of supporters*

It is always my pleasure to extend grateful greetings to our donors, sponsors, and interested community members for your support of San Mar's mission – Cultivating Hope and Well-Being for Children, Families and Communities! Our collaborative efforts to raise needed funds help create positive outcomes for approximately 1,000 kids and family members each year. We can all be proud of that!

As I reflect on the past fiscal year, the word that comes to mind most often is momentum. Building on our successes in past years, and with a new vision of the future for San Mar, the energy and community support we experienced this year was indeed a force! Receiving our first seven-figure gift and breaking fundraising records during our annual bicycle tour were certainly highlights. But the best part was witnessing the outpouring of support to continue our ongoing work with children and families while preparing to launch a new program to help meet a very critical need in our community – Full-Service Housing for Transition Age Youth.

As we move forward in the new fiscal year, may we continue to embrace opportunities for service and generosity! I celebrate every donor listed here in the pages of this annual report, and I am honored to be a part of the groundwork being laid to advance San Mar's readiness to serve the community in new and much-needed ways.

With gratitude for your partnership,

Elisa

Elisa Mabina, CFRE
Director of Development



A MOMENTUM BUILDING YEAR

CELEBRATING 140 YEARS OF SERVICE

A lively group of about 40 community leaders gathered in honor of San Mar's 140th anniversary at the beautiful Cool Ridge Vineyard in Hagerstown on Thursday, November 9, 2023.

While enjoying the wine and hospitality of our venue host, event guests were among the first to hear about the exciting service expansion proposed as San Mar leadership unveiled plans to renovate campus facilities to meet an identified gap in services for transition-aged youth.

Key representatives from government, corporate, and philanthropic stakeholders caught the vision for what is in store in this next season of growth for San Mar's unconditional care approach and were inspired to consider how to best advance the effort.

A special recognition was brought by Nan Sheridan Mann from Senator Chris Van Hollen's office who presented a citation of honor to San Mar for its 140 years of service to children and families. The entire evening was a fitting celebration of the past while remaining forward-focused as San Mar continues to evolve in response to our community's changing needs.

SHARING CHRISTMAS LOVE WITH KIDS

The holiday season is always a special time to celebrate the love, connections, and kindness shared in families and throughout communities. As a long-standing tradition, the San Mar Christmas Elves program covered 148 children and teens with gifts and necessities to help make their holidays festive. Many generous individuals from the community, church and office groups, as well as a special toy collection provided by the Moton Family Foundation, all came together to make magic happen for kids who have faced significant struggles.

"The Moton Family Foundation put on a first-class event last December to support the kids and families we serve with abundant Christmas gifts. The love, support, and heartfelt good will of Jerrod and Tatiana was greatly appreciated, and we were honored to be included as beneficiaries of their holiday toy drive and share in their kindness for others in need."

- Keith Fanjoy



SHARING EXPERTISE



The women of San Mar, department heads of San Mar's three core programs, engaged in a lively and well-attended panel discussion at the Washington County Chamber's Women Empowered group on January 12, 2024. "The State of Women" presentation tackled topics such as the overburden of women in caregiving roles, unrealistic expectations of women who face a gender pay gap and other inequities, and overcoming generational trauma and lived experience with abuse. The group shared encouragement and ways to promote positive change in our community while recognizing that

women are some of the most hard working, creative, caring, complex people on the planet!

ADVANCING THE MISSION

Without a doubt, the biggest focus of our work throughout the year was launching development plans to support our campus revitalization and transitional housing initiative.

San Mar leadership had invested several years of exploring how to best respond to community needs with the assets at our disposal as an organization, and identified a gap in services to address the special needs of youth aging out of systems of care. We knew that launching a unique and much-needed program like this in Washington County would require a significant capital investment to repurpose the large office building originally designed as an orphanage into fifteen high-quality apartments. In addition, other campus buildings would need updates to accommodate programmatic uses such as case management, mental health services, and various supports.



As the nearly \$8M campus transformation plans took shape, community support was evident from the start. Most notably, the Nora Roberts Foundation caught the vision and helped launch the capital campaign with San Mar's first \$1,000,000 private philanthropy gift! In addition, the Jone L. Bowman Family Foundation gave a leadership commitment of \$75,000 for the project. Commitments of \$50,000 each from the Marion I. and Henry J. Knott Foundation and the Irving M. Einbinder Charitable Foundation soon followed. These lead gifts provided the momentum

needed for San Mar to move confidently forward to address the unique needs of youth aging out of systems of care, preventing homelessness and further hardship.

San Mar CEO Keith Fanjoy commented, "When you focus on doing the right things, the right way, like-minded community members will be drawn to joining in the opportunity to make a big impact. Our values-centered, unconditional care approach to operations is a daily effort that often happens on the margins where few see the sacrifices required by our amazing staff, as well as the tremendous progress those we serve demonstrate. These lead gifts shine a bright light on the amazing team at San Mar, and the vision for a future where young adults exiting systems of care have the best possible chance to not only succeed but thrive."

RELATIONSHIP BUILDING

Throughout the spring and early summer, several key events helped us share our plans with others in the community and raise significant funds.

BOONSBORO ECONOMIC DEVELOPMENT COMMISSION

On May 23, 2024, the Boonsboro Economic Development Commission held a meeting at San Mar to learn about our exciting campus plans. It was heartwarming that so many local leaders expressed interest in wanting to help create wrap-around services for the young women who will eventually be part of the transitional housing program.



IN-HOME EVENTS

Two beautiful home events helped us close the fiscal year on another high note, reintroducing so many friends to San Mar's mission. Jim and Cindy Holzapfel hosted a lovely evening at their home on May 30 for approximately 80 guests. Then on June 13 San Mar board member, Kalyani Loganathan, along with her husband Thiag, owner of Cardinality.ai, opened their home to family and friends also for the benefit of San Mar. We were honored to meet special guest, Aruna Miller, Lieutenant Governor of Maryland! She shared her support and kind words about the work San Mar pursues every day for children and families. Each of these wonderful gatherings generated more than \$30,000 in support of San Mar's life-transforming programs.



A SIGNATURE FUNDRAISING EVENT

EACH JULY SAN MAR HOSTS ITS 4-DAY FUNDRAISING EVENT KNOWN AS THE GREAT BICYCLE TOUR OF THE HISTORIC C&O CANAL. THIS EVENT IS SO IMPORTANT TO THE OVERALL SUPPORT OF THE ORGANIZATION'S MISSION THAT PREPARATION FOR THE NEXT YEAR'S EVENT STARTS ALMOST IMMEDIATELY AFTER THE PRIOR YEAR'S ADVENTURE IS COMPLETED.

This past July was the 37th annual bicycle tour, and although the itinerary was the same as every other year, this ride was especially memorable! The 184.5-mile tour begins in Cumberland, Maryland, and follows the C&O Canal Tow Path for four days, ending at mile marker 0 in Washington, D.C. This year 134 riders braved sizzling temperatures, the hottest in memory with several days in triple digits, and raised approximately \$180,000! This amount bests the previous single event record by tens of thousands, with resource development to support children, families, and communities in the region served through San Mar's key programs including Treatment Foster Care, the Bester Community of Hope initiative, and the Jack E. Barr Center for Well-Being outpatient

mental health center. In addition, corporate and local sponsorship underwriting reached over \$46,000, to catalyze rider donations and ensure those went directly to programming.

San Mar's Director of Development and TGBT event manager, Elisa Mabina, shared, "There is something so special about this annual event, not only for the amount of money raised to support kids and families, which is significant! But also for the sense of purpose, community, and true friendships formed over the four days between riders, staff, and volunteers. It's just amazing!"

This year, fourteen cyclists raised \$3,000 or more for San Mar, including current San Mar Board member Timothy Hott, raising over \$9,000. However, one rider stood

out and raised a record amount – Cindy Holzapfel, who reached an astonishing \$38,942! This event was Cindy's eighth time riding, but her first time asking others to contribute. She shared, "My goal this year was to raise \$20,000 for this incredible organization that helps so many in our community, but it wasn't long before we realized that we should increase the goal. I cannot begin to tell you how overwhelmed I was by our response for San Mar."

Underwriting was received from presenting sponsor The Nora Roberts Foundation, lead sponsors Dot Foods, Coca-Cola Consolidated, The Loats Foundation, Fulton Bank, Middletown Valley Bank, and partnering sponsors SEK CPAs & Advisors, Blue Ridge Risk Partners,

CONTINUED ON NEXT PAGE



SPECIAL EVENT REPORT



CONTINUED FROM PREVIOUS

Younger Toyota, Lamb Insurance Services, AC&T, Staples Mid-Atlantic Distribution Center, and Patriot Federal Credit Union. Additional support came from First United Bank & Trust, Hagerstown Ford, Penske Truck Rental, and a variety of local organizations including Willow Brook Church, Boonsboro Lions Club, and the Interfaith Service Coalition.

San Mar CEO Keith Fanjoy shared, "This event has so many moving parts, and this year's edition had its unique challenges with extreme heat. Our staff, volunteers, and all of the riders approached the ride and adversity with such a positive attitude and team approach; it was so encouraging to see the selfless collaboration day in and day out. This really is more than just a charity bike ride, it is a group of people who continue to come together and find a way towards a shared vision to support others in need, and in the process create lifelong memories during a one-of-a-kind adventure."

In the 37 years of hosting this bicycle tour, San Mar has now raised well over two million dollars in support of its programs serving children and families. ■



"THIS WAS OUR FOURTH YEAR TO DIRECTLY PARTICIPATE IN SAN MAR'S TGBT AND WE CAN TRULY SEE WHY OUR DAD AND OUR KIDS COMMITTED TO DOING THE TRIP FOR SO MANY YEARS BEFORE US. THE TGBT TEAM NEVER LACKS THE ENTHUSIASM AND ENERGY TO DELIVER AN EXCEPTIONALLY WELL-PLANNED TOUR. THE INDIVIDUAL AND COMMUNITY CONNECTIONS WE MAKE EACH YEAR DURING THE RIDE ALSO KEEP US COMING BACK. THE BIKE TRIP MIGHT BE A TON OF WORK FOR EVERYONE INVOLVED BUT IT IS AN AMAZING PLATFORM FOR DELIVERING SAN MAR'S MISSION. THE ORGANIZATION'S TEAM DOES A GREAT JOB OF COMMUNICATING THEIR PASSION FOR THE SERVICES THEY PROVIDE TO OUR COMMUNITY, AND IT MAKES OUR FUNDRAISING EFFORTS AS RIDERS A JOY TO COMMUNICATE TO OTHERS. SO WORTH THE TIME AND INVESTMENT! THANK YOU FOR ALL YOU DO, SAN MAR!"

- Dave and Lynndell Quriple



DONOR RECOGNITION

With sincere gratitude for your generosity and commitment to San Mar Family and Community Services, the following lists were compiled to recognize donors who made gifts of \$100 or more during the 2024 fiscal year – July 1, 2023, to June 30, 2024. We are equally grateful for the 600+ donors not listed whose combined giving during the fiscal year accounted for an additional \$23,000 in contributions and many generous in-kind donations.

While every effort has been made to correctly recognize our valued donors, or provide anonymity when requested, sometimes errors and omissions still occur. Please feel free to contact the Development Office at 301-733-9067 x250 to report a needed correction.

CHAMPIONS OF HOPE

These special donors made regular recurring gifts during the year through monthly credit card or electronic bank transactions or through an employer's payroll deduction program.

- Anonymous
- Shayne and Robin Boucher
- Teri Conrad
- Keith Fanjoy
- Gina Figel
- Luca Hawkins
- Tim Harrison
- Elisa Mabina
- Nicholas Malin
- George McDonnell
- Bharathidasan Palaya
- Patricia Powell
- Terri Siefert
- Gabriela Thomas
- Kathryn Thomas
- Maria Uitterhoeve
- Jerica Washington
- Dennis Weaver
- Mike and Sharon White
- Jennifer Younker

GUARDIANS OF HOPE

These exceptional donors have demonstrated their commitment by giving over multiple consecutive years.

Five – Nine years

- Sara Abshari
- Lauren Ayers
- Allan Bare
- Bob and Catherine Beliveau
- Blue Ridge Risk Partners, LLC
- Julie Boyer
- Susan Chute
- Nancy Deutsch
- Jenn Dotson
- Jon Geers
- Mark and Kim Halsey
- Donna Harmon
- Tom Harmon
- Luca Hawkins
- Jennifer Hillmann
- Interstate Batteries of Potomac Valley
- Peggy Jones
- Carol Jordan
- Betsy Klein
- Robert Levenson
- Barbara Lynch
- Elisa Mabina
- Stacy Michael
- Ursula Mower
- Philip Natsios
- Mark Parker
- Don Putman
- Dave and Lynndell Quirple
- Richard Saltos
- Justin Schooley
- Susan Sharer
- Jack Slick
- Melissa Sites
- Richard Sortore
- Staples Distribution Center, Inc.
- Christy Turner
- Daniel Ueberfluss
- Kathryn Vosburgh
- Noel Williams
- Jennifer Younker



"PARTICIPATING IN SAN MAR'S annual bike ride fundraiser THE LAST 35 YEARS HAS OPENED MY EYES TO THE WONDERFUL THINGS SAN MAR DOES FOR THE COMMUNITY. IT HAS INDEED BEEN A PLEASURE TO MEET SUCH DEDICATED, GIVING PEOPLE ALONG THE WAY".

- Curt Bachtell, Longtime San Mar Donor and T&BT Rider

Ten - Nineteen years

- Mary Barnhart
- Bonnie Baust
- George Brown
- Keith Fanjoy
- Thompson Hefelfinger
- Mary Heizer
- Tony Ingram
- Rudolph Krumpe
- The Loats Foundation, Inc.
- Mathias Foundation
- The Nora Roberts Foundation
- Howard Ories
- Gary Schmincke
- SEK CPAs and Advisors
- Gloria Serrao
- David Temple
- William and Frances Young

Twenty years or more

- Curtis Bachtell
- The Boerner Memorial Trust
- Timothy Hott
- Mike Kaufman
- Jeff and Jackie Kelley
- Vicki Martin
- James McComb
- Kathryn Sortore
- Joan Weddle

PARTNERS IN HOPE

These donors have made gifts through their estate or named San Mar as a beneficiary through a planned gift.

- Terry Angle
- Sylvia M. Barnhart Estate
- The Boerner Memorial Trust
- Jennifer Eaton
- Mary Fitzwater Estate
- Lena Given Estate
- Elaine H. Goldhorn Trust
- The Graff Trust
- John Richard Holzapfel Estate
- Patricia Martin Estate
- Mathias Foundation
- Goldie E. Peabody Estate
- Joan Weddle

If you have included San Mar in your estate plans and your name doesn't appear, we welcome you to notify us by contacting Elisa Mabina at emabina@sanmarhope.org.

Letting us know you've taken the generous step of remembering San Mar in your will or other legacy gift plan is always up to you.

DONORS

BY GIVING LEVEL

50,000+

- The Marion I. and Henry J. Knott Foundation
- Mathias Foundation
- The Nora Roberts Foundation
- City of Hagerstown
- Coca-Cola Consolidated
- Community Foundation of Washington County, MD

5,000-49,999+

- The Boerner Memorial Trust
- Cardinality.ai
- County Commissioners of Washington County
- Digital Management LLC



Bobby Woodman presenting Martin Marietta's annual Boulder Dash proceeds to San Mar.

- Dot Foods, Inc.
- The Alice Virginia and David W. Fletcher Foundation Inc
- The Hamilton Family Foundation
- The Holzapfel Family Foundation
- The Jone L. Bowman Family Foundation
- William Hunsberger
- Kershner Sisters Foundation and Albert E. & Naomi B. Sinnisen Foundation
- Love of Christ Foundation
- Martin-Marietta Aggregates
- United Way of Washington County, Maryland, Inc.

1,000-4,999

- Aetna Inc.
- Wayne and Jill Alter
- Marilyn Black
- Blue Ridge Risk Partners, LLC
- W. Kennedy Boone, III
- Howard Bowen
- Frankie Corsi

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- Beth Dellaposta
- James Draper
- James Dresher, Jr.
- Linda Ebersole
- Bryan Eckert
- Erie Insurance
- Keith Fanjoy
- Scott and Angela Ford
- Fulton Bank
- Goldman Edwards
- Interstate Batteries of Potomac Valley
- Jennifer Jenkins
- Rudolph and Clara Krumpe
- David and Nicole Lehr
- Lifehouse Church
- The Loats Foundation, Inc.
- James and Mindy Marsden
- Malcolm McCoy
- Paul Mellott, Jr.
- Meritus Health
- Middletown Valley Bank
- Kathleen Murray
- Marcia Newbill



Thanks to our friends at TEN-CCA Global Solutions for their third annual donation of bicycles for kids in San Mar programs. This year, their dedicated team assembled nearly 100 brand-new bicycles and delivered quantities to three charities to bring joy to children!

- Patriot Federal Credit Union
- Rockville Metals LLC
- Rohnium Inc
- Joseph and Victoria Salzone
- SEK CPAs and Advisors
- Gary and Gloria Serrao
- Jack Slick
- Peter Spellar
- Staples Distribution Center, Inc.
- Thales Defense & Security, Inc
- Vinny Healy Memorial

- Darryl Wiggins
- William E. Cross Foundation, Inc.
- Younger Toyota
- Michael and Erin Yeazell

500 to 999

- AdvisorShares
- Michael Altshuler
- AMNextgen
- Antietam Tractor Equipment
- Greg Baroni and Attain Capital
- Attain Sports and Entertainment - Frederick Keys LLC

- Balaji Investment LLC
- The Baltimore Life Companies
- Mary Barnhart
- Bruce Bertell
- Mark Bindon
- Hugh and Alice Breslin
- Thomas Bromfield
- George Brown
- Brunswick Auxiliary #1136 Fraternal Order of Eagles
- Christopher Bublitz
- Emmet and Marianne Burke

- Cedar Grove Christian Church
- Central Precision, Inc.
- Haragopal Chakravarthy
- Susan Chute
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- James and Sherry Dulling
- J. Dennis Easterday

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- John and Frederica Erath
- Josie Fertig
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- Jonathan Fowler
- Robert Fox
- Freddie Mac Match
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- Rosanna Gonzalez
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- Luca Hawkins
- Dr. John and Mary Heizer
- Donald L. Hoffman
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- Raymond Holt
- Richie Holzapfel
- William Holzapfel
- Carter Hotchkiss
- Melvin and Gloria Hush
- Maher Kaddoura
- Victor Kit
- Lamb Insurance Services, Inc.
- The M&T Charitable Foundation
- Mark and Elisa Mabina
- Dr. George and Connie Manger
- Alice Martin
- Vicki Martin

- Mary Meadows
- Herm and Bren Mellott
- David and Donna Mitchell
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- Joe and Sheila Uriah
- Tammy Vincent
- Mary Wagner
- Joan Weddle
- Welty Church of the Brethren
- Lori Williams
- Bill and Dixie Wright
- Yield Giving Fund
- William and Frances Young

100 – 499

- Lissa Abrams
- John Adams
- Diane Aichroth
- Anonymous Donor
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- Russ Allen
- Henry and Jo Ellen Allenberg
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- Mary Alvaro
- Bruce Anderson
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- Wayne Ball
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- Joseph Benedick
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- Kelly Foster
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- Tommy Harmon
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- Tim Harrison
- Eddie Harrison
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- Deb Olszonowicz
- Lesley Otterbein
- Joe Pacheco
- Brian Palank

- Bharathidasan Palaya
- Janet Pearson
- Doug Peters
- James Pierne
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- Michael Sappenfield
- Guru Sarma
- Mike Saterbak
- Jim and Ellen Savoy
- Sheila Schaden
- Daniel Schiffman
- David & Shari Schiffman
- Rachel Schindler
- Gary Schmincke
- Jacke Schroeder
- Katie Warfield Schroeder
- Skip Schroeder
- Kelly Schulz
- Timothy Seibert
- Kenneth Seiders
- Liam Shaffer
- Lisa Shank
- Susan Sharer
- Carlton Shatzer
- Donna Shifflett
- Alan and Teresa Siefert
- Wayne Six
- Gregory Snook
- Michael Song
- Kathryn Sortore
- Richard Sortore
- Karen Spessard
- Curt and Sabina Spicher
- James Sprague
- Patrick and Norma Staley
- Kate Stewart
- Justin and Zainab Storms
- Monica Storms
- Thomas Stough
- Kathy Stowers
- Brian Stroh
- Nettie Stuckey
- Barry Stup
- Kathleen Su
- Deb Sullivan
- Elizabeth Sullivan
- Laura Sullivan



- Hugh and Marty Talton
- Ashley Tauler
- Kathryn and Dr. Richard Taylor
- Carla Taymans
- David Temple
- Thomas Thorsen
- Andy Tiedeman
- Keeley Tobler
- Christopher Tomlinson
- Stephen D. Tompkins
- Warren Toneman
- Daniel Toro
- Steven Trester
- Ted Trester
- Katherine Turk
- James Turner
- Michael Twigg
- Daniel Ueberfluss
- Maria Uitterhoeve
- Allen and Joan Ullery
- Keith Unikel
- Sujit Unni
- Leo Van Reet
- Neil and Andrea Vaughn
- Jerica Washington
- Steve Watkins
- Waugh Law & Mediation
- Rob & Donna Weatherbie
- Dennis Weaver
- Buzz Wehunt
- Rick Weldon
- David Wentz
- Noelle Wertz
- Reeves and Robin Westbrook
- Vivian Westgard
- Mike and Sharon White
- Michael Whitely
- John Wick
- Branden Wilson
- Don Wilson
- Zita Winzer
- Michael Wong
- Reed Woodson
- John Wright
- Robert Wultsch
- Susan Wyman
- R. Brandon and Haven Younger
- Lauren Yum

"San Mar plays an essential role in helping youth and families. They create lifelong impacts and better outcomes for those they serve. When I think about San Mar, I think of family, community, and opportunity. They are deeply passionate about their work, and their unwavering integrity is evident in all they do. I choose to give because, from my experience as a youth in the foster care system, I know the profound impact they have on the lives of those they serve. Their efforts create hope and foster resilience that carries on to future generations."

- Ashley Tauler, San Mar Board of Managers

FINANCIAL SUMMARY

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS YEAR ENDED JUNE 30, 2024

REVENUES AND OTHER SUPPORT WITHOUT DONOR RESTRICTION

Fees - purchase of care.....	\$1,278,598
Grants - other.....	756,492
Medicaid and Medicare	803,458
Contributions and gifts.....	200,041
Special event income, net of expense of \$49,153.....	130,713
Other	143,228
Net assets released from restrictions.....	165,066
Total Revenues and Other Support Without Donor Restrictions.....	\$3,477,596

EXPENSES

Treatment Foster Care.....	\$1,334,133
Jack E Barr Center for Well-Being.....	776,069
Bester Community of Hope.....	716,628
Total Program Services Expenses.....	\$2,826,830

Fundraising	\$142,986
Management and General.....	414,012
Ancillary Program Support.....	51,723
Total Expenses.....	\$3,435,551

Increase in Net Assets Without Donor Restrictions..... \$42,045



Washington County, Maryland

Our Mission

To centralize fragmented Washington County data from diverse social institutions in a convenient location to measure quality of life for residents, monitor progress in their strengths and needs, and ultimately catalyze precise action to achieve community well-being.

Visit us at:
www.communitysolutionshub.org





www.sanmarhope.org